

# **TOWN OF DAVIE TOWN COUNCIL AGENDA REPORT**

**TO:** Mayor and Councilmembers

**FROM/PHONE:** Donald DiPetrillo, Fire Chief

**SUBJECT:** Resolution

**TITLE OF AGENDA ITEM:**

A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, ACCEPTING THE BID FOR MOTOROLA COMMUNICATIONS EQUIPMENT, PALM BEACH COUNTY SCHOOL BOARD CONTRACT NUMBER 02C-6E.

**REPORT IN BRIEF:**

Funding from 5 year Capital spending account for purchase of Motorola emergency vehicle mobile radios, portable radios, accessories, related equipment, installation and programming for new fire rescue apparatus and personnel in order to maintain emergency functions with adequate reserve equipment for replacement. Motorola is the preferred provided due to compatibility with the Broward County Regional Communications network, from which the Town receives emergency dispatch and communications services. The pricing obtained by the Palm Beach County School Board bid is competitive because of the volume generated and cost limitations. The Town is piggybacking the Palm Beach County School Board bid rather than the Broward County Government bid due to the broader availability of communications equipment and identical pricing. The Town's purchasing ordinance allows for piggybacking another governmental entity's bid if pricing is beneficial. Also, Motorola is including a two year extended warranty at no additional cost on all items if ordered en masse prior to February 1, 2002. This is an approximate savings of over \$10,000.

**PREVIOUS ACTIONS:**

Town Council previously approved Resolution numbers R-2001-174 to purchase one rescue pumper

**CONCURRENCES:**

The Fire Department and the Procurement Manager have reviewed the award made by the Palm Beach County School Board and concur with the purchase from Motorola.

**FISCAL IMPACT:**

Has request been budgeted? no (see additional comments)

If no, amount needed: \$38,980

Account Name: Contingency

Additional Comments: \$63,700 has been approved in the existing 5 Year Capital Plan. An amendment to the plan will be requested with the presentation of the ongoing 5 Year Capital Plan. The amendment will add \$38,980 to the purchase bringing the total expense to \$102,680. The additional funds will be "borrowed" from contingency funds and repaid upon approval of the next Capital Plan presentation.

**RECOMMENDATION(S):**

Motion to approve resolution

**Attachment(s):**

Resolution

Procurement Authorization

Quote

Palm Beach County School Board Letter of Agreement

RESOLUTION NO. \_\_\_\_\_

A RESOLUTION OF THE TOWN OF DAVIE, FLORIDA, ACCEPTING THE  
BID FOR MOTOROLA COMMUNICATIONS EQUIPMENT, PALM BEACH  
COUNTY SCHOOL BOARD CONTRACT NUMBER 02C-6E.

WHEREAS, the Town is in need of communications equipment; and

WHEREAS, the Palm Beach County School Board has solicited sealed bids for such  
equipment; and

WHEREAS, after review, the Town Council wishes to accept the bid awarded by  
Palm Beach County School Board to Motorola.

NOW, THEREFORE, BE IT RESOLVED BY THE TOWN COUNCIL OF THE TOWN  
OF DAVIE, FLORIDA:

SECTION 1. The award made by Palm Beach County School Board, for the supply of  
communications equipment for fire department in the amount of \$102,679.86, is hereby  
accepted by the Town Council.

SECTION 2. The Town Council hereby authorizes the expenditure from the Capital  
Project Account.

SECTION 3. This resolution shall take effect immediately upon its passage and  
adoption.

PASSED AND ADOPTED \_\_\_\_ DAY OF \_\_\_\_\_, 2002

\_\_\_\_\_  
MAYOR/COUNCILMEMBER

Attest:

\_\_\_\_\_  
TOWN CLERK

APPROVED THIS \_\_\_\_ DAY OF \_\_\_\_\_, 2002

# TOWN OF DAVIE

## PROCUREMENT AUTHORIZATION

| <u>ACCOUNT NUMBER.</u> | <u>BUDGET ITEM &amp; DESCRIPTION</u>   | <u>APPROXIMATE COST</u> |
|------------------------|--|-------------------------|
| 030-3001-522-6821      | mobile radios, portable radios         | \$31,200.00             |
| 030-3001-522-6813      | accessories, installation, programming | \$32,500.00             |
| 001-0620-522-6401      |  | \$38,979.86             |

METHOD OF PROCUREMENT (check the one that applies)

☐ Open Competitive Bidding  
☒ Piggyback on Contract Number Palm Beach County School Board Contract Number 02C-6E  
☐ Sole Source  
☐ Request For Proposals

### SPECIFICATIONS & LIST OF VENDORS MUST BE ATTACHED

Signed \_\_\_\_\_  
Department Head

Have Funds been Reserved \_\_\_\_\_

Date \_\_\_\_\_ Signed \_\_\_\_\_

Signed \_\_\_\_\_  
Town Administrator

| <u>BIDS SUBMITTED</u> |  |              |
|-----------------------|--|--------------|
| <u>VENDOR</u>         |  | <u>COST</u>  |
| MOTOROLA              |  | \$102,679.86 |
|                       |  |              |
|                       |  |              |
|                       |  |              |
|                       |  |              |
|                       |  |              |
|                       |  |              |
|                       |  |              |
|                       |  |              |

Signed \_\_\_\_\_

Procurement Manager

| <u>TOWN ADMINISTRATOR'S RECOMMENDATION</u> |  |             |
|--|--|-------------|
| <u>Vendor</u>                              |  | <u>Cost</u> |
|  |  |             |
|  |  |             |
|  |  |             |
|  |  |             |
|  |  |             |
|  |  |             |
|  |  |             |
|  |  |             |

Signed \_\_\_\_\_

Town Administrator



# MOTOROLA

Account Manager Proposal

789 International Pkwy Bldg A Sunrise, FL 33325

Quote #: 122101thfs

Prepared By: Troy Hines

Phone: (954) 723-8912

Fax: (954) 723-8779

CUSTOMER #:

1011244671

Prepared For: Ron Burgs

COMPANY: Davie Fire Dept., Town of

PHONE: (954) 797-2117

FAX: (954) 797-2724

Bill To: Accounts Payable

Address: 6591 SW 45th Ave.

Davie, FL 33314

Ship to

Address: 6805 SW 45th Street

Davie, FL 33314

33314

## Equipment Details and Pricing

| Qty. | Model        | Description  | Unit Price | Total Price |
|------|--------------|--|------------|-------------|
| 5    | H101QX       | MTS 2000 Portable Radio  | \$1,226.72 | \$6,133.60  |
| 5    | 204H         | Model III 800 Mhz (3x5 Key Pad)  | \$812.62   | \$4,063.10  |
| 5    | H37          | Smartnet Software Pkg  | \$564.16   | \$2,820.80  |
| 5    | H260         | 250 Mode Capable   | \$123.00   | \$615.00    |
| 5    | H885         | ADD: 2 YR Warranty (This optional price is valid until December 31, 2001)        | \$0.00     | \$0.00      |
| 5    | NTN8038      | 3" Leather Swivel Case   | \$51.00    | \$255.00    |
| 5    | Programming  | Programming  | \$120.00   | \$600.00    |
| 18   | H01QX        | MTS 2000 Portable Radio  | \$1,226.72 | \$22,080.96 |
| 18   | 203H         | Model II 800 Mhz (3x2 Key Pad)   | \$505.94   | \$9,106.92  |
| 18   | H37          | Smartnet Software Pkg  | \$564.16   | \$10,154.88 |
| 18   | H260         | 250 Mode Capable   | \$123.00   | \$2,214.00  |
| 18   | H885         | ADD: 2 YR Warranty (This optional price is valid until December 31, 2001)        | \$0.00     | \$0.00      |
| 18   | NTN8038      | 3" Leather Swivel Case   | \$51.00    | \$918.00    |
| 18   | Programming  | Programming  | \$120.00   | \$2,160.00  |
| 6    | T99DX        | Astro Spectra Mobile   | \$1,830.00 | \$10,980.00 |
| 6    | G241         | Astro Ready (Analog) Operation   | \$0.00     | \$0.00      |
| 6    | 132W         | W7 800 Mhz Radio   | \$500.65   | \$3,003.90  |
| 6    | G31          | Smartzone Software Pkg   | \$841.50   | \$5,049.00  |
| 6    | W496         | ALT: Remote Mount Cable 17 Ft  | \$252.45   | \$1,514.70  |
| 6    | G24          | ENH: Express Warranty SVC (This optional price is valid until December 31, 2001) | \$0.00     | \$0.00      |
| 6    | Programming  | Programming/Installation   | \$470.00   | \$2,820.00  |
| 5    | N1671        | Vehicular Adapter  | \$382.50   | \$1,912.50  |
| 5    | Q757         | Heavy Duty Palm Mic  | \$39.95    | \$199.75    |
| 5    | Q150         | 800 Mhz Power Amplifier  | \$212.50   | \$1,062.50  |
| 5    | Q147         | 6 Watt Speaker   | \$89.25    | \$446.25    |
| 5    | RR4069       | 800 Mhz Antenna  | \$49.00    | \$245.00    |
| 5    | Installation | Installation   | \$290.00   | \$1,450.00  |
| 2    | N1671        | Vehicular Adapter  | \$382.50   | \$765.00    |
| 2    | Q757         | Heavy Duty Palm Mic  | \$39.95    | \$79.90     |
| 2    | Q149         | UHF Power Amplifier  | \$212.50   | \$425.00    |
| 2    | Q147         | 6 Watt Speaker   | \$89.25    | \$178.50    |
| 2    | RAE4004      | 445-470 Mhz UHF Antenna  | \$54.00    | \$108.00    |
| 2    | Installation | Installation   | \$290.00   | \$580.00    |
| 2    | H01QX        | MTS 2000 Portable Radio  | \$1,399.10 | \$2,798.20  |

|    |            |  |          |            |
|----|------------|--|----------|------------|
| 2  | 196H       | Model 1 UHF 403-470 MHz  | \$226.95 | \$453.90   |
| 2  | H35        | Conventional Operation   | \$210.80 | \$421.60   |
| 2  | H885       | ADD: 2YR Warranty (This optional price is valid until December 31, 2001) | \$0.00   | \$0.00     |
| 2  | NTN8038    | Leather Swivel Case  | \$51.00  | \$102.00   |
| 2  | NTN1168    | Rapid Rate Charger   | \$121.55 | \$243.10   |
| 2  | Programmer | Programming  | \$75.00  | \$150.00   |
| 12 | BDN6645    | Push to talk headset w/boom mic  | \$373.15 | \$4,477.80 |
| 12 | BDN6673    | Radio Adapter Cable  | \$174.25 | \$2,091.00 |

Pricing valid per Palm Beach County School Board Contract02C-6E

Note: A special one time incentive has been offered to provide extended warranty for 2yrs at no cost for the purchase of this equipment listed above. All equipment must be purchased prior to January 31, 2001 in order to take advantage of this offer.

Need Purchase Order

QUOTE PAGE TOTAL

\$102,679.86

**QUOTE TERMS AND CONDITIONS:**

1. Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes.
2. Purchaser will be responsible for shipping costs, which will be added to the invoice.
3. Title will pass upon shipment, risk of loss will pass upon delivery to purchaser's facility.
4. Ordered equipment may be returned for a full refund, less a 20% restocking fee, if the equipment is returned unused and undamaged in its original packaging within six months after shipment.
5. Prices quoted are valid for 90(90) days from the date of this quote.
6. Unless otherwise stated, payment will be due within 30 days after receipt.
7. Motorola's standard equipment warranty which will be furnished upon request applies to all ordered equipment NOTING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.
8. MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.
9. These terms will prevail over any inconsistent or additional terms on any purchase order submitted by the purchaser.

Acceptance of Quotation and  
Motorola's Terms and Conditions

Approval Signature

Print Name

Print Title

P.O. # Assigned



THE SCHOOL DISTRICT OF  
PALM BEACH COUNTY, FLORIDA  
PURCHASING DEPARTMENT  
3326 FOREST HILL BOULEVARD, A-323  
WEST PALM BEACH, FL 33406-5813  
(561) 434-8216 FAX: (561) 434-8185

SHARON SWAN  
DIRECTOR

ARTHUR C. JOHNSON, Ph.D.  
SUPERINTENDENT

October 22, 2001

Motorola, Inc.  
Attn: Tricia McCarthy  
789 International Parkway  
Sunrise, FL 33325

|                       |   |
|-----------------------|---|
| <b>Subject:</b>       | <b>Letter of Agreement</b>                            |
| <b>Bid Number:</b>    | <b>02C-6E</b>   |
| <b>Title:</b>         | <b>Term Contract for Portable &amp; Mobile Radios</b> |
| <b>Contract Term:</b> | <b>October 18, 2001 through October 17, 2002</b>      |

Dear Ms. McCarthy:

This is to advise you that on October 17, 2001 the School Board of Palm Beach County, Florida has accepted your offer to furnish equipment as per attached recommendation/tabulation. This acceptance is subject to compliance with bid specifications, terms and conditions, all pertinent laws of the State of Florida and instructions as determined by the General Counsel for the School Board.

Purchase orders will be issued to cover equipment as the need arises. The purchase order will be your notification to proceed. Do not proceed with the delivery of equipment until you have received a purchase order. Failure to do so may result in non-payment.

Per Special Condition B, delivery, all items shall be shipped to the Radio Communications Department, Attention Mr. Tim Cole, 1481 Australian Avenue, Riviera Beach, FL 33404, (561) 840-3263. Per special conditions I and U, please forward any technical literature or repair and maintenance manuals to Mr. Tim Cole at the above address.

Thank you for your bid and we are looking forward to doing business with you and your company.

Sincerely,

Sharon Swan, C.P.M., Director  
Purchasing Department

xc: bid file  
Gaea Peary, Purchasing Agent III

AN EQUAL OPPORTUNITY EMPLOYER

INVITATION NO. 02C-6EAGENDA ITEM 13A-3

Page 2

| <u>VENDOR</u>           | <u>ITEM 4</u>  | <u>ITEM 5</u>  | <u>ITEM 6</u> | <u>ITEM 7</u> |
|-------------------------|----------------|----------------|---------------|---------------|
| Antenna Specialists     | --             | --             | --            | --            |
| Bearcom Operating, LP   | --             | --             | --            | --            |
| Car-Comm, Inc.          | 1099.86        | 1247.04        | 49.79         | 48.38         |
| Citation Communications | <u>1022.50</u> | <u>1160.00</u> | 31.00         | 33.75         |
| <del>Dembat Corp.</del> | 971.50         | 1100.00        | 35.00         | 38.00         |
| EF Johnson Company      | --             | --             | --            | --            |
| Express Radio, Inc.     | --             | --             | 38.40         | 42.00         |
| Martronics, Inc.        | --             | --             | 24.50         | 26.50         |
| MES Industries          | --             | --             | --            | --            |
| Motorola                | --             | --             | --            | --            |
| Multiplier Industries   | --             | --             | <u>23.00</u>  | <u>24.00</u>  |
| TEDI                    | --             | --             | 28.24         | 31.76         |

| <u>VENDOR</u>           | <u>ITEM 8</u> | <u>ITEM 9</u>  | <u>ITEM 10</u> | <u>ITEM 11</u> |
|-------------------------|---------------|----------------|----------------|----------------|
| Antenna Specialists     | --            | 1998.75        | --             | --             |
| Bearcom Operating, LP   | --            | --             | --             | --             |
| Car-Comm, Inc.          | 315.00        | 2425.95        | 431.58         | 123.75         |
| Citation Communications | <u>295.00</u> | 2195.00        | <u>419.00</u>  | <u>108.00</u>  |
| <del>Dembat Corp.</del> | --            | 2500.00        | 430.25         | 110.00         |
| EF Johnson Company      | --            | --             | --             | --             |
| Express Radio, Inc.     | 321.30        | 2798.00        | --             | 123.75         |
| Martronics, Inc.        | --            | --             | --             | --             |
| MES Industries          | 379.00        | --             | --             | --             |
| Motorola                | --            | --             | --             | --             |
| Multiplier Industries   | --            | --             | --             | --             |
| <del>TEDI</del>         | --            | <u>1881.18</u> | --             | --             |



INVITATION NO. 02C-6EAGENDA ITEM 13A-3

Page 3

| <u>VENDOR</u>           | <u>ITEM 12</u> | <u>ITEM 13</u> | <u>ITEM 14</u> | <u>ITEM 15</u> |
|-------------------------|----------------|----------------|----------------|----------------|
| Antenna Specialists     | --             | --             | --             | --             |
| Bearcom Operating, LP   | --             | --             | --             | --             |
| Car-Comm, Inc.          | --             | 35.00          | 103.85         | 42.35          |
| Citation Communications | --             | 25.90          | 75.00          | 26.00          |
| <del>Dambar Corp.</del> | 30.00          | 29.00          | 83.00          | 29.00          |
| EF Johnson Company      | --             | --             | --             | --             |
| Express Radio, Inc.     | --             | 31.24          | 92.70          | 37.80          |
| Martronics, Inc.        | <u>21.50</u>   | 26.50          | 45.50          | 21.50          |
| MES Industries          | --             | --             | --             | --             |
| Motorola                | --             | --             | --             | --             |
| Multiplier Industries   | --             | <u>11.97</u>   | <u>40.00</u>   | <u>17.00</u>   |
| TEDI                    | 22.35          | 18.82          | 51.18          | 22.35          |

| <u>VENDOR</u>           | <u>ITEM 16</u> | <u>ITEM 17</u> |
|-------------------------|----------------|----------------|
| Antenna Specialists     | 31.63          | 50.25          |
| Bearcom Operating, LP   | --             | --             |
| Car-Comm, Inc.          | 44.28          | 35.70          |
| Citation Communications | 34.95          | 49.95          |
| <del>Dambar Corp.</del> | 35.00          | 35.00          |
| EF Johnson Company      | --             | --             |
| Express Radio, Inc.     | 38.70          | 37.80          |
| Martronics, Inc.        | --             | --             |
| MES Industries          | --             | --             |
| Motorola                | --             | --             |
| Multiplier Industries   | --             | --             |
| TEDI                    | <u>29.76</u>   | <u>29.65</u>   |

INVITATION NO. 02C-6E

Page 4

AGENDA ITEM 13A-3**Item 18 – Balance of Line Awarded by Vendor**Antenna specialists

|               |     |
|---------------|-----|
| Antennas      | 50% |
| Repeater Kits | 25% |

Express Radio

|               |        |
|---------------|--------|
| Maxon         | 25-31% |
| Motorola Inc. | 20-34% |
| Nextel        | 25%    |

Bearcom Operating LP

|                    |        |
|--------------------|--------|
| Icom America, Inc. | 25-45% |
|--------------------|--------|

Mes Industries

|                |     |
|----------------|-----|
| Federal Signal | 10% |
|----------------|-----|

Car-Comm

|                     |     |
|---------------------|-----|
| Kenwood (Items A-F) | 37% |
|---------------------|-----|

|        |        |
|--------|--------|
| Ritron | 10-20% |
|--------|--------|

|                             |     |
|-----------------------------|-----|
| Vertex Standard (Items A-J) | 25% |
|-----------------------------|-----|

Motorola, Inc.

|                |     |
|----------------|-----|
| Motorola, Inc. | 15% |
|----------------|-----|

Citation Communications

|                       |        |
|-----------------------|--------|
| Kenwood (Items G – S) | 20-30% |
|-----------------------|--------|

|                           |     |
|---------------------------|-----|
| CES Wireless Technologies | 10% |
|---------------------------|-----|

|                     |        |
|---------------------|--------|
| EF Johnson/Smartnet | 15-20% |
|---------------------|--------|

|                        |        |
|------------------------|--------|
| EF Johnson/Land Mobile | 18-20% |
|------------------------|--------|

|         |     |
|---------|-----|
| M/A Com | 10% |
|---------|-----|

|        |        |
|--------|--------|
| Nextel | 15-25% |
|--------|--------|

|              |        |
|--------------|--------|
| Pyramid Comm | 15-20% |
|--------------|--------|

|                  |        |
|------------------|--------|
| Tait Electronics | 20-25% |
|------------------|--------|

|                             |        |
|-----------------------------|--------|
| Vertex Standard (Items K-S) | 23-27% |
|-----------------------------|--------|

TEDJ

|               |     |
|---------------|-----|
| Jbro Bateries | 43% |
|---------------|-----|

|                       |     |
|-----------------------|-----|
| Multiplier Industries | 52% |
|-----------------------|-----|

**LEGEND:**

\_\_\_\_\_ = Award - Primary

( ) = Reject

MINORITY - (2-Black, 3-Hispanic, 4-Indian/Alaska, 5-Asian, 6-Women, 7-Disabled, 8-Other)

**RECOMMENDATION:**

I recommend award be made to the lowest and best bid from the responsive and responsible bidder(s), as indicated above, and authorize the use of the next lowest bidder(s) meeting the same conditions in the event the original awardee cannot fulfill their contract.